



# THE OUTCOME IS INCOME<sup>®</sup>

1-800-HJS-1935  
hjsims.com



*We believe the path to increased wealth is steady income, compounded interest and solid returns. We manage your wealth to finance your goals and lifestyle. This is our Outcome is Income<sup>®</sup> philosophy.*

## Entirement<sup>®</sup>

We take an "entirement" approach to growing and managing your wealth. That means we start by looking at the whole picture: your entire portfolio, your lifestyle, your family and your goals. Investing for life – we do not just focus on generating income for retirement; we help you generate income for life's milestones along the way, and our expertise helps with unplanned events. At HJ Sims you're an individual with a customized portfolio of investments that work best for you.

## Wealth Management

HJ Sims is a full-service wealth management firm with an extensive history of generating income for our clients. We are privileged to have **\$2.2 billion** of client assets under management.

## Exclusive to HJ Sims

Since 1965, our investment bankers have created \$22 billion in high-value bond issues. These bonds are then made exclusively available to HJ Sims' private clients as a valuable ingredient in your overall diversified portfolio strategy. Many of these investments support important local infrastructure and projects where HJ Sims investors live and work, and have great appeal to those who are interested in developing their community while generating exclusive income for their portfolio.

Simply put, as an HJ Sims client, **you come first.**

## Committed to Clients. Guided by Integrity.

Founded in 1935, HJ Sims has remained independent and family owned throughout its rich 80-year history. We are guided by integrity – it is our highest priority. Our team of recognized leaders strive to deliver superior results-driven client service with an emphasis on tangible income. We listen to clients. We work closely with clients. We are with you every step of the way.

***"I started working with Sims when I retired 26 years ago and I've been a client ever since. You cannot easily find their expertise or solutions anywhere else."***

*Richard S., HJ Sims client since 1985*

*Our custodian, Pershing LLC, is a global firm whose core strength is providing the foremost measure of protection for client assets.*

*Investments involve risk, including the possible fluctuation of principal. Past performance is not an indication of future results.*